Attorney's Docket No.: 14917.0002



IN THE UNITED STATES PATENT AND TRADEMARK OFFICE

Applicant: Jeffrey A. Anderson Art Unit: 3635

Serial No.: 10/633,694 Examiner: Jeanette E. Chapman

Filed: August 5, 2003

Title : METAL FRAMING MEMBER AND METHOD OF MANUFACTURE

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APPEAL BRIEF

Appellants are appealing the rejection of claims 1, 3-15, 44, 54, 55, 60 and 61 from the action dated October 7, 2009. A Notice of Appeal is being filed concurrently. Appellants request that the rejection of these claims be reversed.

(i) Real Party in Interest

The real party of interest is Jeffrey A. Anderson. This application has not been assigned to any other entity.

(ii) Related Appeals and Interferences

There are no related appeals or interferences.

(iii) Status of Claims

Claims 1, 3-15, 44, 54, 55, 60 and 61 are pending and are being appealed. Claims 1, 54, 60 and 61 are independent form. Claims 2, 16-26, 31, 35, 45-48, 52 and 59 have been canceled. Claims 27-30, 32-34, 36-43, 49-51, 53 and 56-58 have been withdrawn.

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(iv) Status of Amendments

No amendments were made to the claims subsequent to the amendments filed on May 18, 2009. In the amendments filed May 18, 2009, claim 27 was amended to correct a typographical error. New claims 60 and 61 were added and entered by the Examiner.

(v) Summary of Claimed Subject Matter

Claim 1 relates to a metal framing member (see for example, reference numeral 100 of Figure 1) including a formed metal sheet having a length and including a web region (see for example, reference numeral 601 of Figure 6) including a plurality of expanded web slots (see reference numeral 103 of Figure 1) including voids (see reference numeral 104 of Figure 1) and metal web elements (see reference numeral 102 of Figure 1) and extending along a portion of the length, wherein the region includes a plurality of reinforcements (see for example, reference numeral 101 of Figure 1) proximate to the web slots and confined to the web elements and exclusive to the web voids (see p. 2, lines 3-5 and p. 4, lines 15-16 of the specification). Each expanded web slot has a length to width ratio of 2:1 or greater. The ratio of the distance between adjacent slots (see reference numeral 103 of Figure 1) prior to expansion to a width of the formed metal sheet prior to expansion is 1:8 or greater. See Figures 1 and 6 of the specification.

Claim 54 relates to a metal framing member (see for example, reference numeral 100 of Figure 1) comprising: a formed metal sheet including a plurality of expanded web slots (see reference numeral 103 of Figure 1) in a region of the formed metal sheet, wherein the expanded web slots are heat treated, each expanded web slot having a length to width ratio of 2:1 or greater. See p. 2, line 26 to p. 3, line 6 and Figures 1 and 6 of the specification. The ratio of the distance between adjacent slots prior to expansion to a width of the formed metal sheet prior to expansion is 1:8 or greater. See Figures 1 and 6 of the specification.

Claim 60 relates to a metal framing member including a formed metal sheet having a web region (see for example, reference numeral 601 of Figure 6) including a plurality of expanded web slots (see reference numeral 103 of Figure 1) provided in columns extending in the web region of the formed sheet metal (see p. 3, lines 12-16 of the specification) and two flanges extending from the web region (see reference numeral 602 of Figure 6), wherein the web region includes web elements (see Figure 6 and see for example, reference numeral 102 of Figure 1)

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and a plurality of reinforcements exclusively in the web elements (see for example, reference numeral 301 of Figure 3 and originally filed claim 15); wherein the formed metal sheet includes a closing region extending the first flange to the second flange to form a substantially tubular structure (see p. 2, lines 14-16 of the specification), and wherein the formed metal sheet further includes a second flange extending from the web region in a direction substantially parallel to the first flange (see p. 2, lines 22-23 of the specification).

Claim 61 relates to a metal framing member prior to expansion that includes a formed metal sheet having a length and including a web region (see for example, reference numeral 601 of Figure 6) including web elements (see Figure 6 and see for example, reference numeral 102 of Figure 1) and a plurality of reinforcements exclusively in the web elements (see for example, reference numeral 301 of Figure 3 and originally filed claim 15) and two flanges (see p. 2, lines 19-20 of the specification), each flange extending from the web region (see p. 2, lines 20-21 of the specification), and from two, three or five columns of web slots extending along a portion of the length in the web region or at least one of the flanges (see p. 2, lines 24-25 and p. 3, lines 12-15 of the specification); wherein the formed metal sheet further includes a closing region extending between the flanges to form a substantially tubular structure (see p. 2, lines 14-16 of the specification).

(vi) Grounds of Rejection to be Reviewed on Appeal

- 1. Whether claim 61 is unpatentable under 35 U.S.C. § 112, second paragraph
- 2. Whether claims 1, 3-15, 44 and 54-55 are unpatentable under 35 U.S.C. § 112, first paragraph.
- 3. Whether claims 1, 3-5, 9, 11-14 and 54-55 are unpatentable under 35 U.S.C. \$103(a) as being obvious over U.S. Patent No. 5,605,024 to Sucato et al.
- 4. Whether claims 6-8 and 10 are unpatentable under 35 U.S.C. §103(a) as being obvious over U.S. Patent No. 5,605,024 to Sucato et al. in view of U.S. Patent no. 6,205,740 to Ekerholm.
- 5. Whether claims 15, 44 and 60-61 are unpatentable over 35 U.S.C. §103(a) as being obvious over U.S. Patent No. 5,605,024 to Sucato et al. in view of U.S. Patent No. 5,527,625 to Bodnar.

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(vii) Arguments

1. Whether claim 61 is unpatentable under 35 U.S.C. § 112, second paragraph

The Examiner has rejected claim 61 under 35 U.S.C. § 112, second paragraph, as being indefinite. See Office Action at p. 2. Specifically, the Examiner states that "[c]laim 61 has no[] clear meaning and is perhaps indefinite with the use of the language '... a plurality of reinforcements exclusively in the web elements and two flanges, each flange extending from the web region, and from two, three or five columns of web slots extending along a portion of the length in the web region or at least one of the flanges; wherein the formed metal sheet further includes a closing region extending between the flanges to form a substantially tubular structure." Id.

Claim 61 relates to a metal framing member prior to expansion that includes a formed metal sheet having a length and including a web region including web elements and a plurality of reinforcements exclusively in the web elements and two flanges, each flange extending from the web region, and from two, three or five columns of web slots extending along a portion of the length in the web region or at least one of the flanges; wherein the formed metal sheet further includes a closing region extending between the flanges to form a substantially tubular structure. Support for claim 61 may be found at, for example, originally filed claims 17-22, 25 and 26 and p. 2, lines 24-25 and p. 3, lines 4-5 and 12-15 of the specification. The specification describes that a plurality of slots can be arranged in offset columns substantially parallel to a length of a member. See p. 3, lines 12-15 of the specification. The specification further states that reinforcements in the web elements can include flanges or darts. See p. 3, lines 15-16 of the specification. Figures 3 and 6 further provide support for the phrase "a plurality of reinforcements exclusively in the web elements and two flanges, each flange extending from the web region, and from two, three or five columns of web slots extending along a portion of the length in the web region or at least one of the flanges."

Accordingly, the specification sufficiently describes the claimed invention in full, clear, concise and exact terms. Appellant thus respectfully requests reconsideration and withdrawal of this rejection.

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2. Whether claims 1, 3-15, 44 and 54-55 are unpatentable under 35 U.S.C. § 112, first paragraph

The Examiner has maintained the rejection of claims 1, 3-15, 44 and 54-55 under 35 U.S.C. § 112, first paragraph, as failing to comply with the written description requirement. See Office Action at p. 2. Claims 1 and 54 are independent claims. The Examiner maintains that the phrase "the ratio of the distance between adjacent slots prior to expansion to a width of the formed metal sheet prior to expansion is 1:8 or greater" is not supported by the specification. See Office Action at p. 2.

Appellant submits that the Examiner has continued to maintain the written description rejection over several Office Actions but has failed to articulate to the Appellant the precise reasons why the Examiner does not find support in the specification despite Appellant's showing of support in the specification.

MPEP 2163.02 states that "[t]he subject matter of the claim <u>need not be described</u>

<u>literally</u> in order for the disclosure to satisfy the description requirement." (emphasis added).

Rather, it is sufficient if the "description clearly allow persons of ordinary skill in the art to recognize that he or she invented what is claimed." <u>Id</u>. MPEP 2163.02 further states that

[u]nder Vas-Cath, Inc. v. Mahurkar, 935 F.2d 1555, 1563-64, 19 USPQ2d 1111, 1117 (Fed. Cir. 1991), to satisfy the written description requirement, an applicant must convey with reasonable clarity to those skilled in the art that, as of the filing date sought, he or she was in possession of the invention, and that the invention, in that context, is whatever is now claimed. The test for sufficiency of support in a parent application is whether the disclosure of the application relied upon "reasonably conveys to the artisan that the inventor had possession at that time of the later claimed subject matter." Ralston Purina Co. v. Far-Mar-Co., Inc., 772 F.2d 1570, 1575, 227 USPQ 177, 179 (Fed. Cir. 1985) (quoting In re Kaslow, 707 F.2d 1366, 1375, 217 USPQ 1089, 1096 (Fed. Cir. 1983)).

The phrase "the ratio of the distance between adjacent slots prior to expansion to a width of the formed metal sheet prior to expansion is 1:8 or greater" is supported by Figures 1 and 6 of the specification. For example, Figure 6 of the specification illustrates that "the ratio of the distance between adjacent slots prior to expansion to a width of the formed metal sheet prior to expansion is 1:8 or greater." When measured directly from Figure 6, the distance between adjacent slots prior to expansion is 1/8th of an inch whereas the width of the formed sheet prior to expansion is an inch. See Figure 6 of the specification.

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MPEP 2163.02 also states that

[a]n applicant shows possession of the claimed invention by describing the claimed invention with all of its limitations using such descriptive means as words, structures, figures, diagrams, and formulas that fully set forth the claimed invention. Lockwood v. American Airlines, Inc., 107 F.3d 1565, 1572, 41 USPQ2d 1961, 1966 (Fed. Cir. 1997). Possession may be shown in a variety of ways including description of an actual reduction to practice, or by showing that the invention was "ready for patenting" such as by the disclosure of drawings or structural chemical formulas that show that the invention was complete, or by describing distinguishing identifying characteristics sufficient to show that the applicant was in possession of the claimed invention. See, e.g., Pfaff v. Wells Elecs., Inc., 525 U.S. 55, 68, 119 S.Ct. 304, 312, 48 USPQ2d 1641, 1647 (1998); Regents of the University of California v. Eli Lilly, 119 F.3d 1559, 1568, 43 USPQ2d 1398, 1406 (Fed. Cir. 1997); Amgen, Inc. v. Chugai Pharmaceutical, 927 F.2d 1200, 1206, 18 USPQ2d 1016, 1021 (Fed. Cir. 1991) (one must define a compound by "whatever characteristics sufficiently distinguish it").

(emphasis added).

Accordingly, the specification sufficiently describes the claimed invention in full, clear, concise and exact terms. Appellant respectfully requests reconsideration and withdrawal of this rejection.

3. Whether claims 1, 3-5, 9, 11-14 and 54-55 are unpatentable under 35 U.S.C. §103(a) as being obvious over U.S. Patent No. 5,605,024 to Sucato et al.

The Examiner has rejected claims 1, 3-5, 9, 11-14 and 54-55 under 35 U.S.C. § 103(a) as being unpatentable over U.S. Patent No. 5,605,024 to Sucato et al. ("Sucato"). See Office Action at p. 3. Claims 3-5, 9, 11-14 depend from independent claim 1. Claim 54 depends from independent claim 55.

Claim 1 relates to a metal framing member including a formed metal sheet having a length and including a web region including a plurality of expanded web slots including voids and metal web elements and extending along a portion of the length, wherein the region includes a plurality of reinforcements proximate to the web slots and confined to the web elements and exclusive to the web voids, each expanded web slot has a length to width ratio of 2:1 or greater, and the ratio of the distance between adjacent slots prior to expansion to a width of the formed metal sheet prior to expansion is 1:8 or greater. Claim 54 relates to a metal framing member including a formed metal sheet including a plurality of expanded web slots in a region of the

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formed metal sheet, wherein the expanded web slots are heat treated, each expanded web slot having a length to width ratio of 2:1 or greater, and the ratio of the distance between adjacent slots prior to expansion to a width of the formed metal sheet prior to expansion is 1:8 or greater.

The Examiner contends that "Sucato et al discloses a metal framing member comprising: a formed metal sheet" See Office Action at p. 3. The Examiner cites to numeral elements 64, 65, 66 as equivalents to web region, web slots and reinforcements respectively. <u>Id</u>. Appellant respectfully traverses this contention.

Sucato describes a "claimed assembly [that] comprises a pair of U-shaped channels the legs of which are arranged to face each other in a parallel spaced arrangement and are interconnected by a rigid stiffener." (emphasis added). See col. 2, lines 11-14. Sucato also explains that "[t]his stiffener extends between the U-shaped channels and into the legs of each of the channels to attach them in a rigid configuration to form the novel stud assembly." See col. 2, lines 14-17. Sucato further states that

FIGS. 20 and 21 disclose a stud 61 comprising a pair of U-shaped members 62 and 63 which may be formed of a metallic material that are interconnected by bight 64 comprising an expandable mesh 65. The expandable mesh originally comprised a flat piece of metal stamped to form a mesh configuration the physical orientation of which may be varied by moving one of the members 62 and 63 away from or toward the other as indicated by the arrows in FIG. 21, to increase or decrease the width of the mesh.

(emphasis added). See col. 4, lines 22-30 of Sucato. Sucato refers to "channels or studs for walls of buildings and more particularly to a stud assembly comprising a pair of channels held together by a stiffener at one or more points or places along their length to form a new and improved stud assembly." See col. 1, lines 10-14 of Sucato and see also, Figures 2, 3, 9, 13, 12-18 and 19. Sucato further describes that "FIG. 2 illustrates a modification of the prior art structure shown in FIG. 1 wherein channel or stud assembly 25 comprises two members 26 and 27." See col. 3, lines 16-22 of Sucato. As such, Sucato does not teach or suggest a metal framing member including a formed metal sheet having a length and including a web region including a plurality of expanded web slots including voids and metal web elements and extending along a portion of the length and including a web region including a plurality of expanded web slots including voids and metal web elements and extending along a portion of the length, wherein the region includes a plurality of reinforcements proximate to the web slots and confined to the web elements and exclusive to the web voids, each expanded web slot has a

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length to width ratio of 2:1 or greater, and the ratio of the distance between adjacent slots prior to expansion to a width of the formed metal sheet prior to expansion is 1:8 or greater. Sucato also does not teach or suggest a metal framing member including a formed metal sheet including a plurality of expanded web slots in a region of the formed metal sheet, wherein the expanded web slots are heat treated, each expanded web slot having a length to width ratio of 2:1 or greater, and the ratio of the distance between adjacent slots prior to expansion to a width of the formed metal sheet prior to expansion is 1:8 or greater.

The Examiner contends that "Applicant has not shown the criticality and relevancy for including these ratios" and that "Applicant has not shown that ratios outside the recited ratios cause the framing member to not function as intended or to function disfavorably." See Office Action at p. 5. Appellant respectfully traverses these contentions.

The criticality and relevancy for including these ratios with respect to the formed metal sheet should not be taken into account in an obviousness rejection. Nevertheless, Appellant refers to the Declaration by Jeffrey A. Anderson ("the Anderson Declaration"), which was previously filed on November 9, 2006, attached at the Evidence Appendix. The Anderson Declaration states that "[t]he combination of a plurality of reinforcements proximate to the web slots and confined to the web elements and exclusive to the web voids, each expanded web slot having a length to width ratio of 2:1 or greater, and the ratio of the distance between adjacent slots prior to expansion to a width of the formed metal sheet prior to expansion is 1:8 or greater are necessary to achieve the structure on the web that is not available when these features are not all present in combination." See paragraph 4 of the Anderson Declaration. Thus, Appellant has demonstrated the criticality and relevancy of these ratios with respect to the formed metal sheet. In contrast, the Examiner has not provided any factual support or evidence as to why the Examiner doubts the criticality and relevancy of the ratios with respect to the formed metal sheet. Appellant further submits that there is no requirement in patent law that Appellant must show "that ratios outside the recited ratios cause the farming member to not function as intended or to function disfavorably."

Accordingly, claims 1 and 54, and claims that depend therefrom are patentable over Sucato for at least the reasons discussed above. Appellant requests that this rejection be reconsidered and withdrawn.

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4. Whether claims 6-8 and 10 are unpatentable under 35 U.S.C. §103(a) as being obvious over U.S. Patent No. 5,605,024 to Sucato et al. in view of U.S. Patent no. 6,205,740 to Ekerholm.

The Examiner has rejected claims 6-8 and 10 under 35 U.S.C. § 103(a) as being unpatentable over Sucato in view of U.S. Patent no. 6,205,740 to Ekerholm ("Ekerholm"). See Office Action at p. 6. Claims 6-8 and 10 depend from independent claim 1.

As explained above, Sucato does not teach or suggest a metal framing member including a formed metal sheet having a length and including a web region including a plurality of expanded web slots including voids and metal web elements and extending along a portion of the length and including a web region including a plurality of expanded web slots including voids and metal web elements and extending along a portion of the length, wherein the region includes a plurality of reinforcements proximate to the web slots and confined to the web elements and exclusive to the web voids, each expanded web slot has a length to width ratio of 2:1 or greater, and the ratio of the distance between adjacent slots prior to expansion to a width of the formed metal sheet prior to expansion is 1:8 or greater.

Such a defect is not remedied by Ekerholm either. Ekerholm describes "[a]n elongate supporting element [that] has a cross section with a web (9) and two side flanges (10, 11) for the supporting of building panels or the like." See Abstract. Ekerholm does not teach or suggest a metal framing member including a formed metal sheet having a length and including a web region including a plurality of expanded web slots including voids and metal web elements and extending along a portion of the length and including a web region including a plurality of expanded web slots including voids and metal web elements and extending along a portion of the length, wherein the region includes a plurality of reinforcements proximate to the web slots and confined to the web elements and exclusive to the web voids, each expanded web slot has a length to width ratio of 2:1 or greater, and the ratio of the distance between adjacent slots prior to expansion to a width of the formed metal sheet prior to expansion is 1:8 or greater.

Accordingly, claim 1, and claims that depend therefrom are patentable over Sucato and Ekerholm for at least the reasons discussed above. Appellant requests that this rejection be reconsidered and withdrawn.

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5. Whether claims 15, 44 and 60-61 are unpatentable over 35 U.S.C. §103(a) as being obvious over U.S. Patent No. 5,605,024 to Sucato et al. in view of U.S. Patent No. 5,527,625 to Bodnar

The Examiner has rejected claims 15, 44 and 60-61 under 35 U.S.C. § 103(a) as being unpatentable over Sucato in view of U.S. Patent No. 5,527,625 to Bodnar. See Office Action at p. 6. Claims 15 and 44 depend from independent claim 1. Claims 60 and 61 are independent claims.

<u>Independent Claim 1</u>

As previously explained, Sucato does not teach or suggest a metal framing member including a formed metal sheet having a length and including a web region including a plurality of expanded web slots including voids and metal web elements and extending along a portion of the length and including a web region including a plurality of expanded web slots including voids and metal web elements and extending along a portion of the length, wherein the region includes a plurality of reinforcements proximate to the web slots and confined to the web elements and exclusive to the web voids, each expanded web slot has a length to width ratio of 2:1 or greater, and the ratio of the distance between adjacent slots prior to expansion to a width of the formed metal sheet prior to expansion is 1:8 or greater.

Such a defect is not remedied in Bodnar either. Bodnar describes "[a] metal member having at least one edge formation" with a C-shaped cross section. See Abstract and Figures 2a, 3, 6, 9 of Bodnar as examples. Bodnar fails to teach or suggest does not teach or suggest a metal framing member including a formed metal sheet having a length and including a web region including a plurality of expanded web slots including voids and metal web elements and extending along a portion of the length and including a web region including a plurality of expanded web slots including voids and metal web elements and extending along a portion of the length, wherein the region includes a plurality of reinforcements proximate to the web slots and confined to the web elements and exclusive to the web voids, each expanded web slot has a length to width ratio of 2:1 or greater, and the ratio of the distance between adjacent slots prior to expansion to a width of the formed metal sheet prior to expansion is 1:8 or greater.

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There is no motivation or suggestion within the references to combine Sucato with Bodnar. The references, alone and in combination, fail to teach the claimed ratio of web element width to unexpanded framing member width.

Accordingly, claims 1 and claims that depend therefrom are patentable over the combination of Sucato and Bodnar for at least the reasons discussed above. Appellant requests that this rejection be reconsidered and withdrawn.

Independent claims 60 and 61

Sucato refers to "channels or studs for walls of buildings and more particularly to a stud assembly comprising a pair of channels held together by a stiffener at one or more points or places along their length to form a new and improved stud assembly." See col. 1, lines 10-14 of Sucato and see also, Figures 2, 3, 9, 13, 12-18 and 19. Sucato further describes that "FIG. 2 illustrates a modification of the prior art structure shown in FIG. 1 wherein channel or stud assembly 25 comprises two members 26 and 27." See col. 3, lines 16-22 of Sucato. As such, Sucato does not teach or suggest a metal framing member wherein the formed metal sheet includes a closing region extending the first flange to the second flange to form a substantially tubular structure (see claim 60) nor does Sucato teach or suggest a metal framing member prior to expansion wherein the formed metal sheet includes a closing region extending between the flanges to form a substantially tubular structure (see claim 61).

Such a defect is not remedied in Bodnar either. Bodnar describes "[a] metal member having at least one edge formation" with a C-shaped cross section. See Abstract and Figures 2a, 3, 6, 9 of Bodnar as examples. Bodnar does not teach or suggest a metal framing member wherein the formed metal sheet includes a closing region extending the first flange to the second flange to form a substantially tubular structure (see claim 60). Bodnar also does not teach or suggest a metal framing member prior to expansion wherein the formed metal sheet includes a closing region extending between the flanges to form a substantially tubular structure (see claim 61).

The references, alone or in combination fail to teach or suggest a metal framing member wherein the formed metal sheet includes a closing region extending the first flange to the second flange to form a substantially tubular structure (see claim 60) or a metal framing member prior to

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expansion wherein the formed metal sheet includes a closing region extending between the flanges to form a substantially tubular structure (see claim 61).

Accordingly, claims 60 and 61 are patentable over the combination of Sucato and Bodnar for at least the reasons described above. Appellant requests that this rejection be reconsidered and withdrawn.

Evidence of Non-Obviousness

MPEP 2141 states that the "Office policy is to follow *Graham v. John Deere Co.* in the consideration and determination of obviousness under 35 U.S.C. 103." MPEP 2141 further states that "[a]s quoted above, the four factual inquires enunciated therein as a background for determining obviousness are as follows: (A) Determining the scope and contents of the prior art; (B) Ascertaining the differences between the prior art and the claims in issue; (C) Resolving the level of ordinary skill in the pertinent art; and (D) Evaluating evidence of secondary considerations."

Appellant respectfully requests the consideration of two Declarations under 37 C.F.R. § 1.132 from Roger A. LaBoube ("LaBoube declaration," attached at the Evidence Appendix) and Francis J. Roost ("Roost declaration," attached at the Evidence Appendix), previously filed on September 8, 2007, as evidence of secondary consideration in the determination of obviousness under 35 U.S.C. § 103.

Professor LaBoube is a Professor in the Department of Civil Engineering at the University of Missouri-Rolla. Professor LaBoube has reviewed the metal framing member concept and has concluded the following:

This concept is innovative in that it incorporates the structural features required of a wall stud application. Importantly the metal framing member design concept incorporates a highly efficient use of materials, thus the high strength to weight ratio should be realized.

In addition to providing an efficient load bearing wall stud, the web profile should realize significant energy efficiency. Further, the use of galvanized sheet steel is an appropriate material selection. The sheet steel provides excellent strength and the galvanized coating will ensure long term durability.

See the LaBoube declaration.

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Mr. Roost is a retired (unlicensed) Certified Public Accountant (CPA) who was asked to comment on the potential commercial value of the design as presented in U.S. Application Serial No. 10/633,694. Mr. Roost has concluded the following:

First, based on a 2002 study (best available) for non residential construction, interior walls, published by the Steel Framing Alliance, there are 2.8 billion lineal feet of product made annually, that could be affected. A copy of the study is attached as Exhibit A. See page 13. The Reported Tonnage of product ha[s] been converted to lineal feet in exhibit B.

Second, the design concept described in the above-mentioned provisional and utility applications reduces usage of material by 37% as compared to the existing commercial product. Current interior wall technology uses 0.331 lb/ft versus 0.209 lb/ft with this new concept. The savings which result is 0.122 lb/ft. A copy of the calculations is Exhibit C.

Third, according to the 9/6/2007 edition of the American Metal Market, pricing on Galvanized Steel used to make this product is currently is \$39.00 per hundredweight or \$0.39/lb., A copy of the pricing is attached as Exhibit D.

If this design was incorporated into 100% of the available market, the annual market value through material savings alone would be \$133,000,000.00. Calculations are Exhibit E. These calculations do not include Exterior walls, Floors and Roofs, which per the inventor, are also potential uses of this patent [application].

See the Roost declaration.

As such, substantial evidence of non-obviousness exists relating to commercial success and unexpected advantages of Appellant's invention. Appellant respectfully requests reconsideration and withdrawal of this rejection.

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CONCLUSION

The rejection of all claims should be reversed for the reasons given above. Appellant further requests that the previously paid Appeal Brief fee on June 30, 2008 be applied to this present Appeal Brief. The Commissioner is authorized to charge an additional amount of \$ 15 to cover the increased Appeal Brief fee under 37 CFR 41.20(b)(2) from Deposit Account No. 19-4293. Should any further fees be required, please charge Deposit Account 19-4293.

Respectfully submitted,

Date: 1-5-10

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Attorney's Docket No.: 14917.0002 Applicant: Jeffrey A. Anderson

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(viii) Claims Appendix

1. (Rejected) A metal framing member comprising: a formed metal sheet having a length and including a web region including a plurality of expanded web slots including voids and metal web elements and extending along a portion of the length, wherein the region includes a plurality of reinforcements proximate to the web slots and confined to the web elements and exclusive to the web voids, each expanded web slot has a length to width ratio of 2:1 or greater, and the ratio of the distance between adjacent slots prior to expansion to a width of the formed metal sheet prior to expansion is 1:8 or greater.

2. (Canceled)

- 3. (Rejected) The member of claim 1, wherein the formed metal sheet includes a web region and a first flange extending from the web region.
- 4. (Rejected) The member of claim 3, wherein the formed metal sheet further includes a second flange extending from the web region in a direction substantially parallel to the first flange.
- 5. (Rejected) The member of claim 3, wherein the web region includes the expanded web slots.
- 6. (Rejected) The member of claim 3, wherein the first flange includes the expanded web slots.

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7. (Rejected) The member of claim 3, wherein each of the web region and the first flange includes the expanded web slots.

- 8. (Rejected) The member of claim 5, wherein each of the web region, the first flange and the second flange includes the expanded web slots.
- 9. (Rejected) The member of claim 4, wherein the formed metal sheet further includes a closing region extending the first flange to the second flange to form a substantially tubular structure.
- 10. (Rejected) The member of claim 9, wherein each of the web region, the first flange, the second flange and the closing region includes the expanded web slots.
- 11. (Rejected) The member of claim 1, wherein each web slot extends along a portion of a length of the member.
- 12. (Rejected) The member of claim 1, wherein the plurality of web slots is arranged in offset columns substantially parallel to a length of the member.
- 13. (Rejected) The member of claim 1, wherein the plurality of web slots form three or more columns of slots along the length of the member.
- 14. (Rejected) The member of claim 13, wherein the plurality of web slots form five or more columns of slots along the length of the member.
- 15. (Rejected) The member of claim 1, further comprising additional reinforcements in the web elements.

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16-26. (Canceled)

about 2:1 or greater.

27. (Withdrawn) A method of manufacturing a framing member comprising:

providing a formed metal sheet having a length and a web region; placing a

plurality of slots along a portion of the length in the web region such that the ratio

of the distance between adjacent slots prior to expansion to a width of the formed

metal sheet prior to expansion is 1:8 or greater; placing reinforcements proximate

to the slots confined to the web elements and exclusive to the web voids; and

expanding the slots of the web region to form expanded slots having a web

element and a web void, each expanded web slot having a length to width ratio of

- 28. (Withdrawn) The method of claim 27, wherein providing the formed metal sheet includes roll forming a metal sheet.
- 29. (Withdrawn) The method of claim 27, wherein placing the plurality of slots includes piercing slots into the region.
- 30. (Withdrawn) The method of claim 27, wherein placing the plurality of slots includes stamping the slots into the region.
- 31. (Canceled)
- 32. (Withdrawn) The method of claim 27, wherein expanding the slots includes passing the formed metal sheet over a tapered block.

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33. (Withdrawn) The method of claim 27, wherein expanding the slots includes mechanically moving sides of the region apart.

34. (Withdrawn) The method of claim 27, wherein the reinforcements are placed proximate to the slots before expanding the slots.

35. (Canceled)

36. (Withdrawn) The method of claim 27, wherein the formed metal sheet includes a first flange extending from the web region and a second flange extending from the web region in a direction substantially parallel to the first flange.

- 37. (Withdrawn) The method of claim 27, further comprising placing a plurality of slots along a portion of the length in each of the first flange and the second flange.
- 38. (Withdrawn) The method of claim 37, further comprising expanding the slots of the first flange and the second flange.
- 39. (Withdrawn) The method of claim 36, wherein the formed metal sheet further includes a closing region extending the first flange to the second flange to form a substantially tubular structure.
- 40. (Withdrawn) The method of claim 27, wherein placing the plurality of slots includes arranging the slots in offset columns substantially parallel to a length of the member.

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41. (Withdrawn) The method of claim 27, further comprising heat treating the member after expanding the slots.

- 42. (Withdrawn) A method of building a structure comprising: placing an expanded framing member in a portion of the structure, the expanded framing structure including a plurality of expanded web slots forming a plurality of web elements and a plurality of voids in a region of the framing member, wherein the region includes a plurality of reinforcements proximate to the web slots and confined to the web elements and exclusive to the web voids, and each expanded web slot has a length to width ratio of 2:1 or greater and the ratio of the distance between adjacent slots prior to expansion to a width of the formed metal sheet prior to expansion is 1:8 or greater.
- 43. (Withdrawn) The method of claim 42, further comprising installing wiring, plumbing or a heating duct through at least one void of the member.
- 44. (Rejected) The member of claim 1, wherein the reinforcements include a strengthening flange.
- 45-48. (Canceled)
- 49. (Withdrawn) The method of claim 27, wherein the reinforcements are placed proximate to the slots after expanding the slots.
- 50. (Withdrawn) The method of claim 27, wherein the reinforcements include a strengthening flange.

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51. (Withdrawn) The method of claim 42, wherein the reinforcements include a strengthening flange.

52. (Canceled)

- 53. (Withdrawn) A method of manufacturing a framing member comprising:

 providing a formed metal sheet having a length and a web region; placing a

 plurality of slots along a portion of the length in the web region such that the ratio

 of the distance between adjacent slots prior to expansion to a width of the formed

 metal sheet prior to expansion is 1:8 or greater; expanding the slots of the web

 region to form expanded slots having a web element and a web void, each

 expanded web slot having a length to width ratio of about 2:1 or greater; and heat

 treating the member.
- 54. (Rejected) A metal framing member comprising: a formed metal sheet including a plurality of expanded web slots in a region of the formed metal sheet, wherein the expanded web slots are heat treated, each expanded web slot having a length to width ratio of 2:1 or greater, and the ratio of the distance between adjacent slots prior to expansion to a width of the formed metal sheet prior to expansion is 1:8 or greater.
- 55. (Rejected) The member of claim 1, wherein the reinforcements include a dart or dimple.

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56. (Withdrawn) The method of claim 27, wherein the reinforcements include a dart or dimple.

- 57. (Withdrawn) The method of claim 42, wherein the reinforcements include a dart or dimple.
- 58. (Withdrawn) The method of claim 27, wherein the reinforcements are placed prior to placing the slot.
- 59. (Canceled)
- 60. (Rejected) A metal framing member comprising: a formed metal sheet having a web region including a plurality of expanded web slots provided in columns extending in the web region of the formed sheet metal and two flanges extending from the web region, wherein the web region includes web elements and a plurality of reinforcements exclusively in the web elements; wherein the formed metal sheet includes a closing region extending the first flange to the second flange to form a substantially tubular structure, and wherein the formed metal sheet further includes a second flange extending from the web region in a direction substantially parallel to the first flange.
- 61. (Rejected) A metal framing member prior to expansion comprising: a formed metal sheet having a length and including a web region including web elements and a plurality of reinforcements exclusively in the web elements and two flanges, each flange extending from the web region, and from two, three or five columns

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Page

of web slots extending along a portion of the length in the web region or at least one of the flanges; wherein the formed metal sheet further includes a closing region extending between the flanges to form a substantially tubular structure.

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Page : 23 of 24

(ix) Evidence Appendix

A copy of the declaration under 37 CFR § 1.132 from Jeffrey A. Anderson filed on November 9, 2006, and relied upon by Appellant in the appeal is attached. The declaration was entered and considered by the Examiner as evidenced on p. 10 of the Office Action mailed on October 7, 2009.

A copy of the declaration under 37 CFR § 1.132 from Roger A. LaBoube filed on September 8, 2007 and relied upon by Appellant in the appeal is attached. The declaration was entered and considered by the Examiner as evidenced on p. 10 of the Office Action mailed on April 2, 2008.

A copy of the declaration under 37 CFR § 1.132 from Francis J. Roost filed on September 8, 2007 and relied upon by Appellant in the appeal is attached. The declaration was entered and considered by the Examiner as evidenced on p. 10 of the Office Action mailed on April 2, 2008.

Applicant: Jeffrey A. Anderson Serial No.: 10/633,694 Attorney's Docket No.: 14917.0002

: August 5, 2003 : 24 of 24 Filed

Page

Related proceedings Appendix (x)

None.



Applicant: Jeffrey A. Anderson Art Unit: 3635

Serial No.: 10/633,694 Examiner: Jeanette E. Chapman

Filed: August 5, 2003

Title : METAL FRAMING MEMBER AND METHOD OF MANUFACTURE

Mail Stop Amendment

U.S. Patent and Trademark Office Customer Service Window Randolph Building 401 Dulany Street Alexandria, VA 22314

DECLARATION OF JEFFREY A. ANDERSON UNDER 37 C.F.R. §1.132

I, Jeffrey A. Anderson, declare:

- 1. I am an inventor of the subject matter described and claimed in the abovecaptioned patent application.
- 2. I have reviewed the Office Action mailed August 10, 2006 in the above-captioned patent application, German Patent Document 3,336,378 to Knauf, U.S. Patent No. 5,605,024 to Sucato, et al. ("Sucato"), U.S. Patent No. 5,913,788 to Herren ("Herren"), and U.S. Patent No. 5,527,625 to Bodnar (Bodnar).
- 3. The device and method claimed in the above-captioned application includes a formed metal sheet including a plurality of expanded web slots in a web region. The web region includes a plurality of reinforcements proximate to the web slots and confined to the web elements and exclusive to the web voids; each expanded web slot has a length to width ratio of 2:1 or greater; and the ratio of the distance between adjacent slots prior to expansion to a width of the formed metal sheet prior to expansion is 1:8 or greater. See e.g. claims 1, 27, 42, 53 and 54.
- 4. The combination of a plurality of reinforcements proximate to the web slots and confined to the web elements and exclusive to the web voids, each expanded web slot having a length to width ratio of 2:1 or greater, and the ratio of the distance between adjacent slots prior to expansion to a width of the formed metal sheet prior to expansion is 1:8 or greater are necessary to achieve the structure on the web that is not available when these features are not all present in combination.

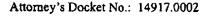
Serial No.: 10/633,694
Filed: August 5, 2003

Page : 2 of 2

5. All statements made herein of my knowledge are true and that all statements made on information and belief are believed to be true; and further these statements were made with the knowledge that willful false statements and the like so made are punishable by fine or imprisonment, or both, under Section 1001 of Title 18 of the United States Code and that such willful false statements may jeopardize the validity of the application or any patents issued thereon.

Date: 11/9/06

Jeffrey A. Anderson





IN THE UNITED STATES PATENT AND TRADEMARK OFFICE

Applicant: Jeffrey A. Anderson

Art Unit: 3635

Serial No.: 10/633,694

Examiner: Jeanette E. Chapman

Filed

: August 5, 2003

Title

: METAL FRAMING MEMBER AND METHOD OF MANUFACTURE

Commissioner for Patents

P.O. Box 1450

Alexandria, VA 22313-1450

DECLARATION OF ROGER A. LABOUBE UNDER 37 C.F.R. §1.132

I, Roger A. LaBoube, declare:

- 1. I am a Professor in the Department of Civil Engineering at the University of Missouri-Rolla. I have a BS, MS and PhD in Civil Engineering. I have been professionally involved with the cold-formed steel industry for over 25 years. I have authored multiple publications that serve to support the development of industry design standards for the application of cold-formed steel products in Commercial and Residential Buildings.
- 2. I have reviewed the metal framing member concept as presented in Provisional Application No. 60/588,798 filed on July 19, 2004 and as presented in U.S. Application Serial No. 10/633,694, also published as US 2004-0093822 A1, which claims priority to that provisional application.
- 3. I have reviewed the metal framing member concept to be used in wall stud applications. This concept is innovative in that it incorporates the structural features required of a wall stud application. Importantly the metal framing member design concept incorporates a highly efficient use of materials, thus the high strength to weight ratio should be realized.
- 4. In addition to providing an efficient load bearing wall stud, the web profile should realize significant energy efficiency. Further, the use of galvanized sheet steel is

Serial No.: 10/633,694 Filed: August 5, 2003

Page : 2 of 2

an appropriate material selection. The sheet steel provides excellent strength and the galvanized coating will ensure long term durability.

5. All statements made herein of my knowledge are true and that all statements made on information and belief are believed to be true; and further these statements were made with the knowledge that willful false statements and the like so made are punishable by fine or imprisonment, or both, under Section 1001 of Title 18 of the United States Code and that such willful false statements may jeopardize the validity of the application or any patents issued thereon.

Date: 9/25/07

Roger A. LaBoube





IN THE UNITED STATES PATENT AND TRADEMARK OFFICE

Applicant: Jeffrey A. Anderson Art Unit: 3635

Serial No.: 10/633,694 Examiner: Jeanette E. Chapman

Filed: August 5, 2003

Title : METAL FRAMING MEMBER AND METHOD OF MANUFACTURE

Commissioner for Patents

P.O. Box 1450

Alexandria, VA 22313-1450

DECLARATION OF FRANCIS J. ROOST UNDER 37 C.F.R. §1.132

- I, Francis J. Roost declare:
- 1. I am a retired (unlicensed) Certified Public Accountant (CPA). I have been asked to comment on the potential commercial value of the design as presented by the Provisional Application No. 60/588,798 filed on July 19, 2004 which is also presented in U.S. Application Serial No. 10/633,694, also published as US 2004-0093822 A1, which claims priority to that provisional application.
- 2. First, based on a 2002 study (best available) for non residential construction, interior walls, published by the Steel Framing Alliance, there are 2.8 billion lineal feet of product made annually, that could be affected. A copy of the study is attached as Exhibit A. See page 13. The Reported Tonnage of product have been converted to lineal feet in exhibit B.

Second, the design concept described in the above-mentioned provisional and utility applications reduces usage of material by 37% as compared to the existing commercial product. Current interior wall technology uses 0.331 lb/ft versus 0.209 lb/ft with this new concept. The savings which result is 0.122 lb/ft. A copy of the calculations is Exhibit C

Third, according to the 9/6/2007 edition of the American Metal Market, pricing on Galvanized Steel used to make this product is currently is \$39.00 per hundredweight or \$0.39/lb., A copy of the pricing is attached as Exhibit D.

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3. If this design was incorporated into 100% of the available market, the annual market value through material savings alone would be \$133,000,000.00. Calculations are Exhibit E. These calculations do not include Exterior walls, Floors and Roofs, which per the inventor, are also potential uses of this patent

4. All statements made herein of my knowledge are true and that all statements made on information and belief are believed to be true; and further these statements were made with the knowledge that willful false statements and the like so made are punishable by fine or imprisonment, or both, under Section 1001 of Title 18 of the United States Code and that such willful false statements may jeopardize the validity of the application or any patents issued thereon.

Date: 15,2007

Francis J. Roost

Trancis Hard

EXHIBIT A

DITA - NO STATISTICAL ARALLIS OF ME USE OF COLD FORMED STEELIN NOMESTICAL CONSTRUCTION

Jacon Marine Allan

PG

teel framing, a concept introduced in the 1920s and 1930s, in now a common sight in commercial, institutional, and industrial projects around the world. A variety of factors in the market place, including heightened requirements for non-combustible assemblies, environmental advantages, and design flexibility, promise to increase the specification and use of steel framing. This growth is destined to continue as other critical elements fall into place, including the establishment and proliferation of codes and standards, introduction of new tools and construction techniques, maturation of the truss and components industry, and an expending ranks of knowledgeable and experienced framers and engineers.

As the use of steel framing has grown, so has the need to assess where that growth is taking place so that manufacturers, suppliers, and builders can better align themselves to meet current needs. The purpose of this study was to develop a statistical analysis of the nonresidential steel framing market and the industry's current participation in a broad spectrum of applications and categories of structures. Through this report, it is our intention that the user will gain a better, more precise understanding of where steel framing currently enjoys significant market share, and where there are opportunities for growth.

Collection of Data

This report was developed by a team of individuals representing a broad range of disciplines within the steel framing industry, including builders, component and panel fabricators, steel producers, and stud manufacturers. Data was collected from a variety of sources, including F.W. Dodge, R.S. Means, the Steel Stud Manufacturers Association. (SSMA), and FMI.

The data from F.W. Dodge provided the number of units and total square footage constructed for various nonresidential market segments, which included Stores and Food Service. Warehouses, Office and Bank Buildings, Hotels & Motels, Garages & Service Stations, Manufacturing Plants, Laboratories, Schools & Colleges, Libraries & Museums, Dormitories, Hospital & Health Treatment, Public Buildings, Religious, Amusement, Apartments/Assisted Living, and Miscellaneous. The data from R.S. Means provided typical building characteristics for each market segment, which included the number of stories, wall height and gross floor area. Additional characteristics for the representative buildings were derived, including the footprint area, length and width.

For each component (i.e., exterior walls, interior walls, floors and roofs) and for each representative building, typical framing designs were established and material intensities (ibs/sf) determined. These material intensities were multiplied by the square footage of construction from F.W. Dodge to compute the market opportunity (tons) for each market segment.

Overall market share was computed by dividing industry shipments (tons) by the market opportunity. Industry shipments were as reported by SSMA with an adjustment for estimated non-SSMA member shipments. Market share for interior walls was determined by considering only the industry shipments of 18, 27 and 30-mil thickness material. Market share for exterior walls was determined from an extensive survey that had been conducted in 1997 by FMI for the American Iron & Steel Institute (AISI). Market share for floor and roof framing represented the balance of industry shipments, excluding walls, divided by the market opportunity for these components.

Total Market Opportunity

In defining the potential market demand for cold-formed steel framing, the entire area within a structure where framing members could be used was totaled and translated into tons using the method as described above. Not included in this calculation were areas within specific types of structures that typically would not be available to steel framing. For example, only elevated floor area was considered in determining the floor framing opportunity, as it is not envisioned that cold-formed steel would replace slab-on-grade construction.

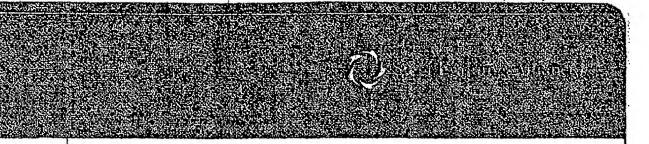
If steel framing were used in all the available nonresidential applications, it would require shipments of 4,464,258 tons per year. By far, the largest segment would be Apartment/ Assisted Living at 1,055,193 tons as these are typically multi-story structures with many interior walls, and large roof systems. Warehouses, Stores/Food Service, Office/Bank Buildings, and Schools/Colleges would also consume significant volumes of steel studs.

Roofs are the area within the structure where there is the greatest potential demand for steel study at 1,432,569 tons per year. The Warehouses segment represents the largest possible demand at 317,635 tons per year, followed by Stores/Foodservice at 207,406 tons per year.

The second largest potential application for steel framing is Exterior Walls at 1.267,953 tons per year. Apartments/Assisted Living category represents the largest possible demand at 185,350 tons per year. Other Dodge categories with the largest potential demand include Stores/Food Service, Warehouses, and Garages/Service Stations that typically are designed as large parimeters with few interior partitions.

At 1,224,291 tons per year, the Interior Walls segment represents nearly as much potential as Exterior Walls. Again, the Apartments/Assisted Living category is the largest by far at 495,385 tons per year. Office/Bank Buildings, another category typified by many interior spaces, is second largest at 228,205 tons per year.

Not surprisingly, Floors is the nonresidential segment with the smallest potential demand for steel framing materials at 540,445 tons per year. This relatively small potential is due to the fact that nearly half of Dodge structural categories typically utilize slab-on-grade construction.



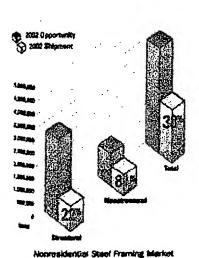
Current Market Share

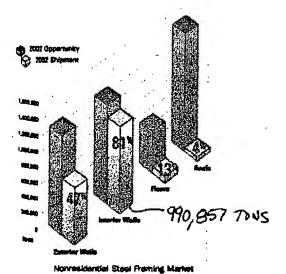
The estimated size of the current (2002) market for nonresidential steel framing is determined by applying a rationalized percentage (see section I.) to the total market opportunity described (Section II).

Using this method, the total amount of steel framing shipped to all nonresidential segments was 1,716,911 tons in 2002. Of the four main applications, it is not surprising that interior Walls represents the largest single destination for steel stude at 990,857 tons in 2002. This is estimated to represent 81.4 percent share of the available market. Using the FMI study (Section I), Exterior Walls had obtained 47 percent share of the available market. Floors and Roofs are shown to have captured a very small portion of the available market at 13 percent and 4 percent, respectively.

Market Share by Product - 2002

Market Share by Application - 2002





Segments of Opportunity

This study provides the reader with a starting point for developing a better understanding of "opportunity", which could be defined as the difference between actual and potential participation.

A partial analysis might show the following:

Warehouses

Total Opportunity

Total Opportunity

Current Participation

Current Participation	97,933 tons	
	419,632 tons Opportunity (or Growth
Schools / Colleges	•	
Total Opportunity	465,826 tons	
Current Participation	120,383 tons	
	345,443 tone Opportunity for	or Growth
Dormitorias	•	

517,565 tons

61,786 tons

30.272 tons

31,814 tons Opportunity for Growth

Other considerations could also include those factors that may weigh in favor of the use of steel framing, such as increasing requirements for non-combustible construction, and economic conditions that may stimulate or restrain types of structures within the nonresidential construction industry. Those considerations are beyond the scope of this document.

Market Data and Building Characteristics

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I Medical Office, 2 Story 96,558 7,480 12,909 2 10 7000 3500 50 70 Town Half, 2.3 Story 36,581 2,627 13,917 3 12 18000 6000 65 92 Chardh 51,146 4,543 11,258 1 24 17000 1700 110 155 Abertunert, 1.3 Story 394,011 29,401 13,401 3 10 22500 7500 73 130 Awerage 24,627 1,870 13,170 2 14 24583 13657 98 138			23,071	721	31.999	6	97	22800	7500	2	1	
Town Hall, 2-3 Story 36.561 2,627 13,917 3 12 16000 3500 50 70 Chardh 51.146 4,543 11,258 1 24 17000 1700 110 155 Monte Theatre 70,052 6,905 10,145 1 24 1700 1700 170 155 Abertment, 1-3 Story 394,011 29,401 13,401 3 10 22500 7500 73 103 Average 24,627 1,870 13,170 2 14 24583 13657 98 138 1,800,45s 125,360 14,362 14,362 3 4 24583 13657 98 138	L neaptial & Health Treatment		98,558	7.480	12 000	,			3	2	3	1035
Charch 51,146 4,543 11,258 1 24 17000 650 65 92 Mone Theatre 70,052 6,905 10,145 1 24 17000 1700 110 155 Average 24,627 1,870 13,170 2 14 24583 13657 98 139 1,800,451 125,360 14,362 14,362 14,362 3 14 24583 13657 98 139	2 Public Buildings	Town Hall, 2-3 Story	36.561	2 627	49047	• •	2	80	3500	8	2	480
Mone Theatre 70.062 6.906 10.145 1 24 17000 17000 110 155 Average 74.627 1,870 13,401 3 10 22500 7500 73 103 1,800,451 125.360 14,862 14,862 14,862 14,862 14,862 14,862 14,862 14,862 14,862 14,862 14,862 14,862 14,862 14,862 14,862 120 17000 110	3 Religious	Charch	51.148	6P P	14,040	,	7	18000	9000	8	82	944
Apertment, 1-3 story 394,011 29,401 13,401 3 10 22500 7500 73 130 Average 24,627 1,870 13,170 2 14 29583 13657 98 138 1,800,451 125,360 14,362 14,362 14,362 13657 98 138	4 Anusement	Move Theatre	70.060	34.40	007'77	4	24	17000	17000	110	155	529
Average 24,627 1,870 13,170 2 14 24,587 15,360 14,362 13,401 3 10 225,00 7500 73 103 1,800,451 1,870 13,170 2 14 2,9583 13657 98 138 1,800,451 125,360 14,362 14,362 14,362 136 138	5 Apartments/Asaisted Living	Apartment 9 St.	70,000	2,905	10,145	7	8	12000	12000	25	8	448
1,800,451 125,360 14,362 14 2,9583 13657 98 139	B Mac.	trong to the state of	394,011		13,401	K)	9	22500	7500	73	251	1055
1,800,451 125,360 14,362	Totate	erest algo	24,627	1,870	13,170	7	14		13657	8	930	970
			1,800,451		14,382			1				3

Assumptions

• Means building models are similar to Dodge classifications.

• Widths end lengths are assumed values based on rectangular shaped buildings.

• LF of Well is building perimeter

P1. 7

Exterior Wails

forts of steed in each Dodge Cleasification based on 1,00% steel exterior walls.

Stores and Food Service Reartsurrant, Frast Food 1 10 Stores and Food Service Reartsurrant, Frast Food 1 10 Average	-										
Store Particurent, Feet Food 1 10 257 5,153 0 0 0		Conglet Soughteen	Means Class	Stories	Wall Height	Tex 4		600S162-43	6005162-64		Intel (Three)
Stores, Carrieraterical 1		Stores and Food Service		4	97	257		0	0		
Metrogonal Metrologies 1 11 257 5,888 0 0 5,688 Buildings Office, 24 Story 3 12 995 0 31,833 0 56,153 56,153 56,153 Average Animals Office, 24 Story 3 12 995 0 13,637 0 12,109 56,153			Store, Convenience	4	я	257	6,184	0	a		
Waterlouse Waterlouse 1	- 1				#	257	5.668	0	Ö	5.668	2.83
Benth 1 14 260 0 31,833 0 0 0 0 0 0 0 0 0	į	Warehouses	Warehouse	4	24	703	0	0	58.153	56.483	200
Mortality LB/LF 1 14 260 0 0 12,109 Accinges Mortal, 2.3 Starty 2 13 627 0 15,967 6,055 22,021 for Stations Genrage, Report 1 14 406 0 37,487 0 37,487 0 37,487 Average Genrage, Service Station 1 12 152 0 4,878 0 37,487 Mortal Genrage Service Station 1 12 152 0 4,878 0 37,487 Mortal Festory 1 12 152 0 4,878 0 4,878 0 6,817 0 6,817 0 6,817 0 6,817 0 6,817 0 6,817 0 6,817 0 6,817 0 6,817 0 6,817 0 6,817 0 6,817 0 6,817 0 0 1,147 0 0 0 0		Office and Bank Buildings		æ	77	395	0	31,933	0	7041	76.00
Average 2 1.35 / 40 / 406 0 15.967 6.055 22.021 Act Startors Genages, Repair 1 1.45 / 406 0 0 1.637 0 37,487 0 37,487 Average Genages, Repair 1 1.4 406 0 0 4.878 0 37,487 Average Factory 1 1.2 1.5 1.5 0 0 4.878 0 37,487 Average Factory 1 1.2 1.0 0 0 4.878 0 0 46.794 Weeting Office I Stary 1 2 1.2 1.905 0 0 46.794 46.794 Apartment, 1.3 Stary 2 1.4 882 0 0 46.794 46.794 Apartment, 1.3 Stary 2 1.4 882 0 0 42.271 42.271 42.271 Apartment, 1.3 Stary 2 1.2 1.005 21.169 0 0			Benk	4	\$	5 60	٥	0	12.109		
Nector, 2.3 Stary 3 9 1,557 0 37,487 0 37,487 Average Garage, Service Station 1 14 406 0 0 4,678 0 37,487 Average Fectory 1 12 152 0 4,678 0 37,487 Average Fectory 1 20 703 0 0 46,794 46,794 Western Station 1 20 703 0 0 46,794 46,794 Gen Station 1 20 703 0 0 46,794 46,794 Gen Station 1 20 103 0 0 46,794 46,794 Gen Station Lineary 2 14 882 0 0 46,794 46,794 Apartment, Lis Stary 3 10 480 9,641 0 0 11,495 Apartment, Lis Stary 3 1 24 528 0 0	- 1	Averag	9	64	13	627	0	15,967	6.055	2002	
Average Gerage, Repair 1 14 406 0 0 18,922 Average Gerage, Service Station 1 12 152 0 4,878 0 Average Fectory 1 12 152 0 4,878 0 Average Fectory 1 12 152 0 2,439 9,456 11,695 Medical Office, 1 Story 1 2 12 1,905 0 61,147 0 64,794 46,794 46,794 Selectory 1 2 12 1,905 0 61,147 0 64,177 Selector, K. High 2 14 652 0 0 61,147 0 61,147 Apartment, L. Silory 3 10 1,065 21,169 0 0 21,4623 Aborter Theatre 1 2 44 0 0 0 22,71 42,623 Average 1 2 1 2<	- 1	Hotels & Motels	Moted, 2-3 Story	8	6	1,557	0	37,487	0	37.487	1874
Heatings Heating 1 12 152 0 4,878 0 1,695	-	Garages & Service Stations	Garage. Repeir	7	14	406	0	0	18.912		
Average 1 13 279 0 2,439 9,456 11,696 Nextical Office, I. Stayt 1 20 703 0 0 46,794 46,794 Medical Office, I. Stayt 1 10 340 6,817 0 6,817 0 6,817 Medical Office, I. Stayt 2 12 1,905 0 6,1147 0 6,817 Apartment, I. Stayt 2 14 852 0 0 30,670 30,670 Apartment, I. Stayt 2 14 852 0 0 30,670 30,670 Abortment, I. Stayt 2 10 480 9,641 0 0 1,169 Abortment, I. Stayt 3 12 944 0 30,294 0 23,294 Abortment Apartment, I. Stayt 3 1,055 21,189 0 2,271 42,271 42,271 Abortment Apartment, I. Stayt 3 1,055 21,189 0			Gerage, Service Station	1	12	152	0	4.878	0		
Hentitian Fectory 1 20 703 0 0 46.794 46.784 4		- 1	- 1	1	ឌ	279	0	2,439	9,456	11,695	\$ 95
Medical Orthoe, 1 Story 1 10 340 6.817 0 0 6.817	-	Manufacturing Plants	Factory	Ħ	ୟ	703	0	0	46.794	46 794	28.40
School, R. High 2 1,905 0 61.147 0 61.147 0 Abertment, 1.3 Story 2 14 852 0 0 0 39,670 39,670 Abertment, 1.3 Story 2 10 480 9,641 0 0 21,189 Abertment, 1.3 Story 2 10 480 9,641 0 0 21,189 Church Inestre 1 24 528 0 0 42,271 42,271 Above Theatre 1 20 445 0 0 42,271 42,271 Above Theatre 1 20 445 0 0 29,595 29,595 Sixted Uhing Abertment, 1.3 Story 3 10 1,055 21,189 0 0 44,623 44,623 Weight LR/LF Weight LR/LF 350316243 100.32 133.76 1.52 600516243 133.76 466.23 1.89 600516254 466.23 466.23 1.89 600516254 466.23 466.23 1.80 600516254 466.23 466.23 1.80 600516254 466.23 466.23 1.80 600516254 466.23 466.23 1.80 600516254 600516	- 1	Laboratories	Medical Office, 1 Story	4	10	340	6,817	0	c	8.847	2 2
Apartment, 1.3 Story 2 14 652 0 0 39,670		Schools & Colleges	School, Jr. High	~	#	1,905	0	61.147		61 147	74.5
Apartment, 1-3 Story 3 10 1,085 21,189 0 0 0 21,189	- 1	Libraries & Musayans	Ubrary	2	11	852	0	0	30.670	30.670	1000
th Treatment Medical Office, 2 Story 2 10 480 9,641 0 0 21,109 Church Church 1 24 529 0 0 42,271 42,271 Monte Theatre 1 24 529 0 0 42,271 42,271 sisted Living Apertment, 1,3 Story 3 10 1,055 21,169 0 0 29,595 sisted Living Apertment, 1,3 Story 3 10 1,055 21,169 0 0 21,169 Average 2 14 949 0 0 44,623 44,623 Visit LB/Lit While properties While properties While properties While properties While properties 100,32 44,623 44,623 1,134 350516243 133.76 100,32 133.76 2,88 1,89 600516254 136,23 2,68 2,88	_	Dormitaries		6	10	1 085	21 189			210,00	20.67
Town Hell, 2-3 Story 3 12 944 0 30,294 0 9,841 Church 1 24 529 0 0 42,271 42,271 Movie Theatre 1 20 445 0 0 29,595 Sisted Living Apertment, 1-3 Story 3 10 1,055 21,189 0 0 21,169 Wellet LB/LF Whall Properties Wellet of Will Sentitor (1.85) 1,14 1.52 600S162-43 1,33.76 1,33.76 1.89 600S162-43 1,33.76 1,36.23 1.89 600S162-43 1,36.23 1.89 600S162-54 1,56.23 1.89 600S162-54 1,56.23 1,56.23 1.89 600S162-54 1,56.23 1,56.23 1.89 600S162-43 1,56.23 1,56.23 1.89 600S162-54 1,56.23 1,56.23 1.80 600S162-54 1,56.23 1,56.23 1,56.23 1.80 600S162-54 1,56.23 1,56.23 1,56.23 1,56.23 1.80 600S162-54 1,56.23 1,56.23 1,56.23 1,56.23 1,56.23 1,56.23 1,56.23 1,56.23 1,56.23 1,56.23 1,56.23 1,56.23 1,56.23	, .	Hospital & Health Trestment	Medical Office, 2 Story	2	101	480	0 5.44		> •	21,169	10.58
Church 1 24 528 0 0 42,271 42,271 Monde Theatre 1 20 445 0 0 29,595 Steed UMing Apertment, 1-3 Stary 3 10 1,055 21,169 0 0 29,595 Weight LB/JR		Public Buildings	Town Hall, 2-3 Store		5		2,547.		٥	9,641	4.82
Monve Theatre 1 20 445 0 0 42,271 42,271	1=	Religious	Chamb	,	*		0	30,234	0	30,294	15.15
Mooke Theatre 1 20 445 0 0 29,595 29,596 sisted Living Apertment, 1.3 Stary 3 10 1,055 21,169 0 0 21,169 Weight LB/Lit Average 2 14 949 0 0 44,623 44,623 Weight LB/Lit Weight of Weil Swidow (LBR) Weight of Weil Swidow (LBR) Unit Wit (LB/Lit/F)/FT 1.14 350S16243 100.32 2.01 1.52 600S16243 133.76 133.76 2.05 1.89 600S16254 166.23 2.66	1		General	7	24	529	0	0	42,271	42,271	22.14
Medical LB/Life Apperturent, 1-3 Story 3 10 1,055 21,169 0 0 21,169 Weight LB/Life While properties Weight of Weil Section (LB/Life) Weight of Weil Section (LB/Life) Unit Mit (LB/Life) 1.14 350S162-43 100.32 2.01 1.52 60OS162-43 133.76 2.68 1.89 60OS162-54 186.23		TO THE SECTION AND ADDRESS OF THE SECTION ADDRESS OF THE SECTION ADDRESS OF THE SECTION AND ADDRESS OF THE SECTION ADDRESS		7	8	445	0	0	29.595	29.595	14.80
Medic LB/LR Weight LB/LR Weight of Weil Souther (LBS) Unit Mr (LB/LF/FF) 1.14 3505162-43 100.32 2.01 1.52 6005162-43 133.76 2.06 1.89 6005162-54 1.86.23 2.66		Approvents/Assisted Living	£	9	10	1,055	21.169	0	0	21,169	10.58
1.14 350S162-43 Weight of		MESC.	Average	2	14	949	0	0	44,623	44,623	22.31
350516243 1.14 350516243 100.32 100.32 600516243 1.52 600516243 1.89 600516254 1.89			N.F.	1	sop a dox		Wolfe of W	M Section (1.85		The street of the street	
600S16243 1.52 600S16243 1.33.76 600S16254 1.89 600S16254	(T)			350	\$16243			00 32		()	(au La
1.89 6005162.54				900	516243			33.76		2.02	
	8			800	5162.54		. •	#E 23		7.00	

1.6 = the weight empthication factor to account for door/window operings, bracke, wants etc. Included in the above calculation. Unit weight (11 high, 11 long) is based on calculations using a section 6" height, 10" long, 10" e.c.

Means commercial construction examples ore typical of Dodge classifications.

All extendor waits are stated framed
Throe size states are used to approximate tons of state).
If of well is used to determine amount of stated in example.
3505182-43 studs are used in wells 1.2 feet high or less:
6005162-43 studs are used for wells between 1.2 and 1.4 feet in height except for hotels and motels
600S162-54 studs are used for wells over 1.4 feet high

Assumptions Assumptions

Interior Walls

Tons of start in each Dodge Classification based on 100% steel interior wails

Dodge Segment	Means Class	Stories 1	Wall Heigh	Storles Well Height LF Well	% interior	LF IM, Wall	% Interior LF Int. Wall (3505/126/30) 350512433	3505125.33	SECRETOR ST.	Wall	!
1 Stores and Food Service	Restaurant, Fast Food	-	10	257	94	. 103:	918		STOREST OF STOREST	(CGC) (mov	fotal (fons)
	Stare, Convenience	, d i	77	257	. 5	103	1,102				
Average	***	· H	ជ	267	4	.103	1,010		م ال مها	1.010	ď
2 Warehouses	Warehouse	H	24	703	52	176			5.107	8.407	10.01
3 Office and Bank Buildings	Office, 2-4 Story	107 >	12	995	800	5.968		106'02	0		
	Bernik	e)	41	560	[®]	3		0	2,202	ار م	
Average	46	~	Î.	627	325	4039		35,452	1,101	38,544	18.28
i	Motel, 2-3 Story	3	6	1,557	909	24.5		83,237		83.237	41.62
5 Geragos & Service Stations	Garrage, Repeir		14	408	25	102		0	1.720		
Gerage, Service Station		-4	a	152	, A	8 3		451	, 0 ·		
Average	19 0 0	4	13	279	R	£		226	058		25.0
6. Manufacturing Plants	Factory	Ħ	8	703	ß	. 176			1,335	4.255	2.13
Laboratories	Medical Office, 1 Story	ન	10	340	200	1,699	15,183		1	15.183	8
8 Schools & Colleges	School, Jr. High	2	27	1,905	6	7,619		90,514		90 514	45.26
9 Libraries & Museums	Library	2	14	852	S	£26			7.215	7.215	161
10 Dormitories	Apartment, 1-3 Story	æ	10	1.055	800	6,330	56,578			56.578	28.29
11 Hospital & Health Treatment	Medical Office, 2 Story	8	0,	480	90g	2,402	21,472			23.472	10.74
12 Public Buildings	Town Holl. 2-3 Story	т	3	8	900	5,682		67,286		67.268	32.63
13 Religious	Church	4	24	\$29	8	265			7,688	7,688	3.84
14 Amusement	Movie Theatre	**	8	245	96	133			3,230	3.230	1.62
15 Apertments/Assisted Uning	Apartment, 1-3 Stary	3	10	1,055	8	6,330	56,578			56.578	28.29
16 Msc.	Average	~	14	949	250	2,373			40,580	40,580	20.28
Stid properties Weignt 12/1	TAN 18AF			Well properties		:	Welste of No.	Welder of Mail Section (186)			6
3505125.30	0.65			280640830	25					// The last of the	(au)

	THE CANE	The state of the s	Walth of Well Section (188)	UNIT WE SERVEY
350S125.30	0.65	350\$125-30	57.20	0.00
3508125-33	0.72	50\$12533	63.36	800
3505152-33		350516233	23.44	86.0
The same of the sa	Total and the state of the stat		1	1.21

1.25 = The weight ampification factor to account for door/window openings, bracing, wasts etc. included in the above calculation. UNT weight (1' high, 1' tong) is besed on calculations using a section 8' neight, 10' long, 16" a.c.

 Means commercial construction examples are typical of Dodge classifications All intertor walts are steel framed

Assumptions

 riterior wail percentages vs. exterior wells are assumed based on type of building. · Three size studs are used to exproximate tons of steel.

LF of wail is used to determine amount of suest in example.

350\$12530 studs are used in walls mostly 1.2 feet high or less
 350\$12533 studs are used for walls typically between 1.2 and 1.4 feet in height except for certain cases where thicker drywail studs are assumed.
 350\$16233 studs are used for walls over 1.4 feet high.

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1	r	۰	٩	8

Tons of steel in each Dodge Classification based on 100% steel floors

5	אינים כן מספר הספר הספר המפשיות מחתו מספר מון דיכלים פוצמן ונוכנים	STANT IN THE PROPERTY IN							Steel in Floor			
ă	Dodge Segment	Means Class	Storles	Total SF	Footprint	Width	Length	800\$200-43	10005200-43	10005200-54	Total (LBS)	Total (Tons)
Ø ≠	Stores and Food Service	Restaurent, Fast Food	**	4,000	4,000	83	75	0			0	0.00
Ø	Store, Convenience		ч	4,000	4,000	53	75	0			0	0.0
	Average		-	4.000	4,000	53	75	0			0	0.00
*	Warehouses	Warehouse	#	30.000	30,000	145	208	0			o	0.00
8	Office and Bank Buildings	Office, 2-4 Story	3	20.000	6,667	68	97	anner (p. 19. 19. 19. 19. 19. 19. 19. 19. 19. 19			0	0.00
		Bank	#	4,100	4,100	S	92	0			0	0.00
	Average		7	12,050	5,383	61	87		9,650		9,650	4.82
- 1	Hotels & Motels	Motel, 2-3 Story	e	49,000	16,333	107	152			72,425	72.425	38.21
n G	Carages & Service Stations	Garage, Repair	ч	10,000	10,000	8	119	0			0	0.00
		Garage, Service Stetton	न	1,400	1,400	ૠ	45	0			0	0.80
	Average		2	5,700	5,700	23	82	0			0	0.00
20	Manufacturing Plants	Factory	#	30,000	30,000	145	88	0			0	0.00
7	Laboratories	Medical Office, 1 Story	1	2,000	7,000	5	100	0			0	0.00
8	Schools & Colleges	School. Jr. High	2	110,000	55,000	197	279			120,138	120,135	60.07
6	Libraries & Museums	Library	2	22,000	11,000	88	125		19.666		19.866	9.83
10 01	Domitories	Apartment, 1-3 Story	၈	22,500	7,500	73	103		27,040		27,040	13.52
77 H	11 Hospital & Health Treatment	Medical Office, 2 Story	2	7.000	3,500	8	0,	5,575			5,575	2.79
12 9	12 Public Buildings	Town Hall, 2-3 Story	9	18,000	6,000	65	85		21,753		21,753	10.88
13 R	13 Religious	Church	7	17.000	17.000	110	155	0			0	0.00
14 A	14 Amusement	Movie Theatre	1	12,000	12,000	8	130	0			0	0.00
15 A	15 Apartments/Assisted Living	Apartment, 1-3 Story	3	22,500	7.500	73	103		27,040		27,040	13.52
16 Misc.	Misc.	Average	2	24.583	13,657	88	139		19,455		19,455	9.73

Weight UB/UF	1.98	2.29	2.86
Joint properties	8005200-43	10005200-43	10005200-54

Assumptions

17

110

Means commercial construction examples are typical of Dodge classifications.

· All floor joists are steel framed

Three jokst sizes are used to exproximate tors of sizet.
 Width and length of building are used to determine amount of steel in each example.
 800S200-43 joists are assumed in buildings with 50 foot widths or less.
 1000S200-43 joists are assumed for buildings with 50-100 foot widths.
 1000S200-54 joists are assumed for buildings wider than 1,00 feet.

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Dodge Reconsor							Store In Mood	_			
and addition	Means Class	Stories	Total SF	Footprint	Width	Length	4005162-33	400S162-43	ACOC: ACE	Total of Park	!
1 Stores and Food Service	Restaurant, Fast Food		4.000	4 000	6.5	77		707000	pc-701 coo	IQEN (LAS)	coustages deal (LBS) Total (Tons) (
					;	?					
	adita, convenience	-	4.000 00.	4.000	53	75					
Average		~	4,000	4,000	53	75	6.562				
2 Warehouses	Warehouse ·	+-	30.000	30.000	145	906				0,362	3.28
3 Office and Bank Buildings	Office 24 Story	-	500			3			97,325	97,325	48.66
		,	20,000	2000	69	26		13,995			
	Bank	-	4,100	4.100	Z	76	6,724				
Average	ı	2	12,050	5,383	61	87		10.360		40.06	6
4 Hotels & Motels	Motel. 2-3 Story	60	49.000	16,333	107	152				Nor or	5,18
5 Garagas & Service Stations	Gerade, Repeir	-	4000	000.00	1				93.169	53,169	26.58
		•	40.00	10,000	3	119		20,918			
	unings. Service Station	-1	1,400	1,400	31	45	2,338				
Average		-	5.700	5,700	88	82		11,627		11 627	ć
6 Manufacturing Plants	Factory	-1	30,000	30.000	145	35				17071	1970
7 Loboratories	Medical Office, 1 Story	-	2000	200	ç				91,325	97,325	48.66
8 Schools & Colleges	Cohool to think		200	20,	2	8		14.688		14,688	7.34
O ! theader # 14.	10 to	*	110,000	22,000	197	279			177,981	177.981	88 89
o con alres a musquiis	Library	2	22.000	11,000	88	125		22,989		22 989	11 40
- 1	Apartment, 1-3 Story	m	22,500	7,500	73	103		15 727			
11 Hospital & Health Treatment	Medical Office, 2 Story	2	7.000	5	5	70		****		12,721	7.86
12 Public Buildings	Town Half, 2-3 Story	3	18 000	200	3 8	2 8	3.1.32			5,752	2.88
13 Religious	Church	-	17.000	20.5	8	3		12,610		12.610	6.30
14 Anusement	Mysta Doos	١ ١	2	DON'S T	27	193			55,325	55,325	27.66
15 Anartment Angles	anoun nucuu	1	22,000	12,000	92	130		25.063		25.063	12.53
	Apartment, 1-3 Story	3	22,500	7,500	73	103		15.727		15.727	7.86
	Awerago	64	24,583	13,657	83	139		28,497		28,497	14.25
operties	Whighe LB/LF To	Trues Profiles		Wetofit	Weldtt/LF Truss						
	0.94	4005162-33	_	3.198		Ī					
	1.21	4005162-43	_	4 114							
8005162-34	1.89 . 60	6005182-54		6.426							
						į					

Assumptions

Means commercial construction examples are typical of Dodge classifications

Assuming a 20 foot truss, 4:12 pitch

All roofs are steel fremed
A standard 4:12 roof truss is assumed in all cases for simplicity

· Three size studs are used to approximate tons of steet,

Width and langth of building is used to determine amount of steel in example.
4005162-33 studs are used in buildings up to 60 feet wide.
4005162-43 studs are used for buildings between 60 and 100 feet wide.
6005162-54 studs are used for buildings over 100 feet wide.

4,465,258

Tons of Steel in One Building for Each Dodge Classification

Tons of Steel in Each Dodge Classification Using

1.055,193 418.501 517,565 490,605 338,702 129,037 42,089 465,826 26,213 61,786 292,708 133,978 158.377 168,964 99,020 1,432,569 317,635 160,034 137,701 207,408 64,676 21.374 84.840 184,332 39,670 12,806 83,228 73,153 16,850 14,274 6.730 8,063 540,445 38,449 124,422 13,863 60,245 29,115 22,092 236,757 9.745 5,757 Exterior Walls Interior Weits Floors 0 0 0 O 0 0 0 1,224,291 11,565 495,385 20,326 228,209 148,094 68,314 16,666 33,461 14,942 17.418 47.68 29,007 31,925 3,701 2,112 9,427 1,287,953 No. of Units From 2002 Data 163.726 179.171 137,480 15,070 63,329 11,613 10,853 68,492 30,768 185,350 22,351 183,264 63.587 86,384 40,695 7,821 11 Hospital & Health Treatment 15 Apartments/Assisted Living 5 Gerages & Service Stations 3 Office and Bank Buildings 1 Stores and Food Service 6 Manufacturing Plants 9 Libraries & Museums 8 Schools & Colleges Dodga Sagment 4 Hotels & Motels 12 Public Buildings 2 Warehouses 7 Laboratories 14 Amusement 10 Dormitories 13 Religious 16 Misc. Totals 27.66 14.25 Roofs 48.66 26.58 48.66 88.99 11.49 12.53 2.88 6.30 7.86 7.86 3.28 5.18 5.81 4.34 Dodge Segment Exterior Walls Interfor Walls Floors 13.52 38.21 8 0.0 60.07 9.83 13.52 2.79 10.88 800 800 9.73 000 0.00 4.82 0.00 28.29 20.29 33.63 28.28 10.74 18.28 41.62 2.13 45.26 3,84 2.55 9.5 3.61 191 0.51 7.59 15.15 21.14 10.58 22,31 23.40 19.83 10.58 14.80 28.08 11.01 18,74 3.41 30.57 4. 28. 5.95 2.83 11 Hospital & Health Treatment 15 Apartments/Assisted Living Garages & Service Stations Office and Bank Buildings Stores and Food Service Libraries & Museums Manufacturing Plants Schools & Colleges Hotels & Motels 12 Public Buildings Laboratories Warehouses 10 Domnttones 14 Amsenent 13 Religious 16 Misc.

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Market Share Factors (Realistic Percentage of Buildings that used LGS in 2002)

8	Dodge Segment Ex	terior Walls	Exterior Walls Interior Walls	Ploors	Roofs Totals	Totads	å
_	Stones and Food Service	45%	81%	6	8	3882	₁₁
~	Warehouses	46%	81%	8	8	19%	N
9	Office and Bank Buiklings	A78	81%	108	%	53%	m
	Hotels & Motels	39%	81%	£	88	388	4
	Garages & Service Stations	45%	81%	ğ	10%	30%	60
	Manufacturing Plants	9Z39	81%	క	Š	22%	40
-	Laboratories	50%	81%	క	85	45%	-
00	Schools & Colleges	38%	81%	101	*	% %	.
os	Libraries & Museums	30%	81%	Š	*	29%	on.
9	Dormitories	368	81%	15%	16	49%	2
a.	Hospital & Health Treatment	44%	8136	ğ	8.4	53%	#
2	Public Buildings	49X	81%	Š	క	53%	12
E	Religious	43%	81%	Š	É	23%	12
14	Amusement	49%	81%	100	Š	30%	स
16	Apartments/Assisted Living	305 305	818	18%	10%	22%	15
19	Misc.	49%	818	10%	4%	43%	12
	Totals	47%	81%	13%	*	38%	

Market (2002) in Tons After Applying Factors

8	Dodge Segment.	Exterior Walls	Exterior Walls Interior Walls	Hoors	Roofs	Totals
, ,	Stores and Food Service	80,627	25,838	o	18,592	123,057
CV.	Warehouses	84,445	13,488	0	0	97,833
m	Office and Bank Buildings	64,616	1.84.693	6,024	5.174	260,507
4	Hotels & Motels	5,877	27,081	2,911	1,710	37.580
2	Garages & Service Stations	73,676	12,083	0	16,003	101.773
10	Manufacturing Plants	25,231	2,995	0	0	28,226
~	Laboratories	3,910	14,097	0	1.011	19.018
80	Schools & Colleges	24,698	75,870	12,442	7,373	120,383
6	Libraries & Museums	5,807	1,709	0	136	7,651
9	Dormitories	4,233	23,478	2.079	28	30.272
#	Hospital & Health Treatment	29,256	119,857	3,845	1,587	154,546
22	Public Buildings	15,076	55,288	0	0	70,364
13	Religious	27,343	6,360	0	0	36,703
14	Amusement	42,328	7,629	0	0	49,057
15	Apartments/Assisted Living	92,675	400,930	42.616	13,770	549,992
16	Misc.	10,952	16,450	974	571	28,948
	Totals	590,750	758,069	70,893	64,410	1.716,911

Value of Steel Sheet Using Factored Ton Numbers Immediately Above

		\$23.5/CWT	₹	(AMM December 2002)						
۱ ا	Dodge Segment	Exterior Waits		Interfor Walls		Floors		Roofs		Totals
-1	Stores and Food Service	\$ 37,894,569	5	12,143,653	in	٠	*	7,798,463	•	57,836,705
2	Warehouses	\$ 39,689,266	₩.	6,339,467	u		4		~	46.028,732
m	Office and Bank Buildings	\$ 30,369,371	4	86,805,714	•	2,831,504	\$	2,431,806	\$	122,438,396
4	Hotels & Motels	\$ 2.762,319		12,728,158	•	1,368,390	"	803,658	8	17,662,528
m	5 Garagos & Service Stations	\$ 34,627,910	*	5,683,719	•		4	7.521,608	55	47.833.237
0	6 Manufacturing Plants	\$ 11,858,653	•	1,407,734	4		\$		\$	13,286,387
~	7 Laboratories	\$ 1,837,836	•	6,625,696	•		*	475,182	4	8,938,715
80	Schools & Colleges	\$ 11,608,218	-	35,658,742	4	5,847,836	4	3,465,434	5	56,580,229
0	9 Libraries & Museums	\$ 2,729,113	••	803,449	4		*	63,263	5	3,595,826
×	10 Dormitories	\$ 1,989,361	•	11,033,797	8	977,351	•	227,375	*	14.227,884
귀	11 Hospital & Health Treatment	\$ 13,750,554	•	56,332,911	us	1,807,121	4	745,802	5	72,638.388
러	12 Public Bultdings	\$ 7,085,521	•	25,985,557	4		*		5	33,071,078
+	1.3 Religious	\$ 12,851,006	-	4,399,220	*		•		•	17,250,227
7	14 Amusement	\$ 19,894,188	64	3,585,820	44		O.F.		\$	23.460,008
큐	15 Apertments/Assisted Living	\$ 43,557,305	*	188,437,318	*	20,029,670	45	6,471,924	**	258,496,218
=	16 Misc.	\$ 5,147,493	٠,	7,731,731	14	458.002	S	268,349	8	13,605,575
	Totals	\$ 277,652,705	C.P.	465.702,686	\$	\$ 33,319,875	*	30,272,865	\$	806,948,130
ľ				The state of the s						



	Structural	Non-Structural	Total
Opportunity - 2002	3,240,967	1,224,291	4,465,258
SSMA Shipments - 2002	621,500	820,000	1,441,500
SSMA Estimated Share - 2002	75.0%	75.0%	75.0%
Industry Shipments - 2002	828,667	1,093.333	1,922,000
Residential Market - 2002	102,613	102,477	205,090
Nonresidential Market - 2002	726,053	990,857	1,716,910
Market - 2002 (from above)	726,054	990,857	1,716,911
Marketshare - 2002	22.40%	80.93%	38.45%

Nonresidential Steel Framing Market



EXHIBIT B

Exhibit B

Market (2002) in Tons After Applying Factors

	rair	let (2002)	in Tons After A	pplying	ractors
	Dodge Segment	Interior Walls (Tons)	Interior Walls (LBS)	LBS/Lin- Ft	Lin-Ft
1	Stores and Food Service	25,838	51,676,000	0.65	79,501,538
2	Warehouses	13,488	26,976,000	0.88	30,654,545
3	Office and Bank Buildings	184,693	369,386,000	0.88	419,756,818
4	Hotels & Motels	27,081	54,162,000	0.72	75,225,000
5	Garages & Service Stations	12,093	24,186,000	0.88	27,484,091
6	Manufacturing Plants	2,995	5,990,000	0:88	6,806,818
7	Laboratories	14,097	28,194,000	0.65	43,375,385
8	Schools & Colleges	75,870	151,740,000	0.72	210,750,000
9	Libraries & Museums	1,709	3,418,000	0.88	3,884,091
10	Dormitories	23,476	46,952,000	0.65	72,233,846
11	Hospital & Health Treatment	119,857	239,714,000	0.65	368,790,769
12	Public Buildings	55,288	110,576,000	0.72	153,577,778
13	Religious	9,360	18,720,000	0.88	21,272,727
14	Amusement	7,629	15,258,000	0.88	17,338,636
15	Apartments/Assisted Living	400,930	801,860,000	0.65	1,233,630,769
16	Misc.	16,450	32,900,000	0.88	37,386,364
	Totals	990,854	1,981,708,000		2,801,669,176

- Weights (lbs/lineal Ft) are from Page 9 of Exhibit A
 Conversion of Tons to lbs is based on 2000 lbs per ton

EXHIBIT C

Exhibit C

Derivations of Weight per Foot (interior wall)

These factors would be summarized in the following equation:

Width of Blank (inches) x Thickness of Blank (inches) x Length of Blank (inches) x Conversion Factor (lbs /Cubic inch) = lbs/lineal Ft

Existing Technology

Width of Blank = 6.5 in
Thickness of Blank = .015 in
Length = 12 in

Conversion Factor = .283 lbs/cu in

.331 lbs/lineal Ft

Proposed Patent Technology

Width of Blank = 4.1in Thickness of Blank = .015 in Length = 12 in

Conversion Factor = .283 lbs/cu in

.209 lbs/lineal Ft

Material Savings – lbs/lineal Ft

.331 lb/lineal Ft - .209 lbs/lineal Ft = .122 lb/lineal Ft

% Material Savings

 $((.331-.209)/.331) \times 100 = 37\%$

EXHIBIT D

\$29,00 \$33,35 \$35,80 \$37,15 \$33,68 \$45,50 \$49,00 \$73,00

\$35.00 \$46.50

\$28.00 \$30.00 \$31.50 \$33.00

SECTION OF THE CONTRACT OF THE

AMM Steel Base Prices



Market prices, La.b. mill, by grade, not including		Estimated market prices per b. f.o.b. mill or were-			
entre charges for size, Snish, temper, peckeging, shipping and other specifications.			ALL DE COM WA		
		COLD WORK DE STEELS			
COLED PL		(decarb free)			
Plats produced on a continu		Grede	Shape	Size	Price
Grade	\$fcwt	A-2	Pleat	1/2741	\$3.80-64.00
304	220.01	A-2	Plet	2'4C	\$3.25
304L	223.01	0.2	Rosand	20*	\$3.20
316	338.81		HOT WOR	K'OSE IITE	
3 15L,	341.61			and free!	
LINCOILED F		Grade	,,,,,		Price
Plate produced on a plate in	•	H-14 (2")	Present 1		NA
Grede	Siout	H-13. 7-h			\$3.00
304	283.91	O-2 fail be			\$3.78
10 0.	207.01	H-18 roun			NA.
309	NA	TP 10 TOUR	U DIE		
310	NA				
316L	428.91	Marinet ref	one per hund	reducité (Ch mil br
BAR			and cold-rolls		
Brooth-turned round ber, 1	dameter, mostly in		KOT-ROL	LED SHEE	T
10,000-to quertities.		Michael			\$26,50
Grado	Skrwt		COLD-ROL	LED (Class	R D
503	262.63	Monast			20,742
304	263.20		T-DEPPED G	ALVANCERD	••••••
316	378.21	Michanet	,-0,0 , 00 0,		939.00
118	137,69		GALVALI	UME SHEET	
PCr4NI	284.00	Michael	-	-	\$43.00
COLD-ROLLED	SHEET		LECTROGAL	LIA MERCON	
Arade	SAWE	t. Edward	LEG : NUCLPA		#HEE 1 841.00
901	118.00	MALANTA	A.C. & CREMAN	ZED CHEET	
102	128.00		ALUMENTS.	CEN ALICE	
104	228.01	Michaet			\$44.50
KD/L	231.01	Type 1		-	
16L	352.61		IOTOR LAN	MAIKW 37	
COLD-BOLLED	******	Alidment			\$31.50
2016de	S/curt	新文学会		1755	and the co
104L	248.01	1056-05-1250A	Sinde-reduce		here:
16L	363.01		AGE Ret ortos		
EA-Most available	JG3.U1	Electrotyte		a,yav. V ti∪o	S83.46
Chrociant analisms		CHOCKOCALIC	-40 to		983.40

d market prices fost prices were COLD WORD (dece	effective of	/23/07	Market prices per hundredweight, £ a.b. r MERCHANT PRODUCTS (base prices)
Shape	Size	Price \$3.60-64.00	Reinforcing bar, Grade 60, No. 5
Pet	3'x4	\$3.25	2 x 2 x ¹ /4° angle
Round	20*	\$3.20	Sidu (14-Inch engles
HOT WORK		.8:	6x11.5 channels
(decs	no free)	- 4	V2 x 4" fmi
		Price NA	COLD-FINISHED
'Round) nch munda		\$3.00	1" round, 1018 (ourborn)
100100 1887		\$3.78	1" round, 12L14 (carbon)
end buz		NA.	1" round, 4140 (stbsy)
GO AL SA			HOT-ROLLED
rices per hundr	advelofit, f.e	b mile for	(special bar quality)
and cold-rolled			1" round, 1000 series (perbon)
KOT-ROLI	LED SHEET		1' round, 4100 caries (allov)
		\$26.50	Contraction of the Contraction o
COLD-ROL	run (russ	9 08.748	
T-DIPPED GA	LVANZED		Mertel prices per hundredesight, delivere
		939.00	Mesh quelity low carbon
GALVALU	ME SHEET		industrial quality low carbon
		\$43.00	High carbon
electrogali	WANTED OF	B41.00	Cold-invading quality
ALUMENT	EED CHEET	841.00	

Mertol prices per hastredweight,	Lo.h. mal.
CARBON GRADE PL	ATE
National mile	
Cul-to-langer	\$38.00-\$41.00
Collect STREEP MALL PLAYS	\$38.00-\$41.00
48-inches	\$26.50
60-inches	\$26.60
72-inches	\$26.50
ALLOY PLATE	
National miles	688.00-\$88.00
SAPETY PLATE	
(also known as floor p	
National miles	\$53.00
NAHot available	
Port of Houston prices, La.b. milt, is	
Slats Reber	\$500 \$540-\$550
	\$600
Wire Rod (foer curbon) Merchant Bar	\$620-\$630
Medium Sections	\$600-8620
Heavy Sections (over 24 inches)	\$780-\$780
KR Coll (commodity)	- \$520
Homy Plate	\$840-\$880
Medium Pleto	\$720-5740
CR Cos	\$600
US VIE tob (Nichwest)	2000
HR col	8520-8530
CR coli	1620
Hot-Dis Gaiventond colf	3740
I sounds designated cos	4140

	Aug.	July	Percent
TUBRIG	Shon	\$/ten	Change
Garbonenneeled ERW	\$1,272	\$1,257	-1.2
Carbon—seamless	\$1,460	\$1,463	-0.2
NSO- ERW	\$1,688	\$1,646	0.8
NSG- secrioss	£1,799	\$1,791	2.4
CARING			
Cerbon-anneoled ERW	\$1,079	\$1,094	-1.3
Carbon—sasmisse	\$1,236	81,270	-25
NSG- ERW	\$1,43 6	81,438	-0.7
NSC- segriteds	\$1,505	\$1,661	-29
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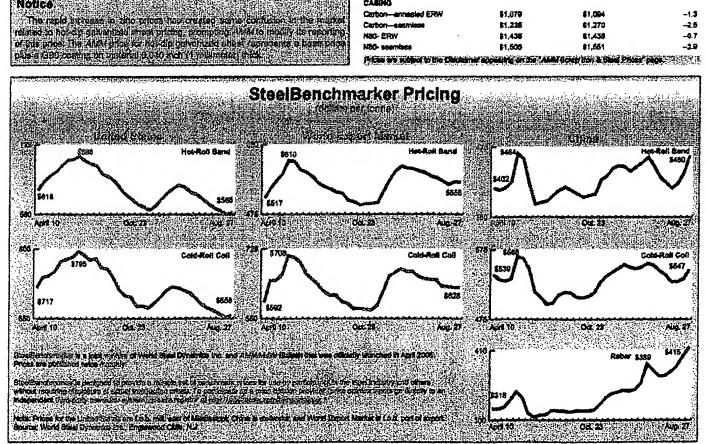


EXHIBIT E

Exhibit E

Derivation of Material Savings

These factors would be summarized in the following equation:

Weight of material required to manufacture 1 foot-

Existing framing member	0.331 lb/lineal-foot
Proposed patent design	0.209 lb/lineal-foot
Anticipated weight saving	0.122 lb/lineal-foot
Current price of Hot Dipped Galvanized Sheet	<u>\$0.39</u> per pound
Anticipated saving per lineal foot	.0475 per foot
Estimated market for this product	2,800,000,000 feet/year
Estimated market value	\$133,000,000 / year